



TONLIN DEPARTMENT STORE CO.,LTD.

Investor Conference

November 13, 2017

TONLIN(Company Code: 2910)

Conference Agenda

- About Tonlin
- Rental in Taipei
- Retailing in Taoyuan
- Construction Business
- Statement of Comprehensive Income

About Tonlin

- Established : 1982
- Capital : NT\$2,087,500,000
- Business Overview :
 - Rental in Taipei
 - Retailing in Taoyuan
 - Construction Business : Yangmingshan & Jiaoxi

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Taipei

Major Tenants

- a) ZARA
- b) World Gym
- c) Starbucks
- d) The Sweet Dynasty





TONLIN SQUARE

Taoyuan

- a) Refurbishment : February. 2017 ~ July. 2018
- b) Merchandise Categories : Cinemas 、 Restaurant 、 Sportwear 、
Design Fashion 、 Fast Fashion 、 Cosmetics
- a) Total Refurbishment Cost : Around NT\$800,000,000







Construction Business

- Yangmingshan, Taipei, Taiwan
- Jiaoxi, Ilan, Taiwan

TONLIN DEPARTMENT STORE CO.,LTD.

Statement of Comprehensive Income

Units: NT\$ thousands

Items	2014(restatement)		2015		2016		2017Q1-Q3	
	Amount	%	Amount	%	Amount	%	Amount	%
Operating revenue	980,635	100	669,677	100	665,756	100	224,617	100
Cost of operations	485,091	49	267,613	40	271,553	41	41,696	18
Operating profit	495,544	51	402,064	60	394,203	59	182,921	82
Operating expenses	290,085	30	298,638	45	338,381	51	113,635	51
Income from Operations	205,459	21	103,426	15	55,822	8	69,286	31
Non-operating income and expenses	(4,858)	-	(9,262)	(1)	5,178	1	(12,199)	(5)
Profit before income tax	200,601	21	94,164	14	61,000	9	57,087	26
Income tax expense	(30,095)	(3)	(13,622)	(2)	(24,434)	(3)	643	0
Net income	170,506	18	80,542	12	36,566	6	57,730	26
Other comprehensive income	1,103	-	(30,204)	(4)	16,099	2	(8,516)	(4)
Total comprehensive income	171,609	18	50,338	8	52,665	8	49,214	22